

2020 Wattsmart® Business *Vendor Event*

Casper, WY - Thursday, January 23, 2020



Welcome!

Today's event is designed to bring you new program features and give you current technology information. We hope you leave today with some ideas and resources to help you become a more effective Wattsmart Business Vendor. Below is a schedule of events for today.

Wattsmart Business Vendors and the Wattsmart Business Vendor Network

The Wattsmart Business Vendor Network is a collaboration between Rocky Mountain Power and Wattsmart Business Vendors. Wattsmart Business Vendors are local contractors, distributors, architects, engineers and other industry professionals who choose to support a more efficiently built environment through their services and the Wattsmart Business programs. To become a Wattsmart Business Vendor, apply at

Wattsmart.com/vendor, or contact us at:

Email: wbnv@nexant.com

Phone: 855.805.7231

CASPER AGENDA

7:30 - 8 a.m.	Registration, Breakfast & Networking
8 - 8:30 a.m. (30 min.)	Getting Resourceful with Wattsmart Business Being in the Network has many benefits, some of which you might not know exist. We'll cover what those benefits are, how to utilize them, and provide you with tools to help close sales.
8:30 - 8:40 a.m.	Break
8:40 - 9:20 a.m. (40 min.)	What's New with Wattsmart Learn about the current status of the Wattsmart Business program along with future updates.
9:20 - 9:30 a.m.	Break
9:30 - 10:15 a.m. (45 min.)	Exciting New Trends in the Marketplace - Adjustable Luminaries This course features unique capabilities of Adjustable Luminaries and their many benefits.
10:15 - 10:25 a.m.	Break
10:25 - 11 a.m. (35 min.)	Expand your Horizons with Whole Building Automation Learn the ins-and-outs, benefits, and reasons behind why whole building automation should be a part of your sales arsenal.
11 - 11:30 a.m.	Closing / Awards / Door Prizes