

WATTSMART® BUSINESS VENDOR NETWORK

benefits and frequently asked questions

The Wattsmart Business Vendor Network provides vendors enhanced recognition and benefits through greater participation.

Generate leads

Customers can find you in the Find-A-Vendor search on Wattsmart.com

Vendor Portal

Free online industry training

Exclusive access to incentive calculators and program information

Earn Premium Status

Top-performing vendors enjoy enhanced marketing and program benefits.

Marketing Toolkit

Easy, on-demand access to customize marketing materials

Improved Calculator Tools

Improved fixture builder

HVAC interactive calculations

New look

Financing Opportunities

Help your customers achieve their efficiency goals easier

Frequently Asked Questions

Q. What is a wattsmart Business Vendor?

- A. The wattsmart Business Vendor Network (Network) is a collaboration between Rocky Mountain Power and local contractors, distributors, manufacturers, engineers, architects and other vendors to promote sales and incentives for the installation of energy-efficient equipment. Each approved vendor has been added to the Network after we verify that minimum requirements are met.

Q. How will the wattsmart Business Vendor Network help me?

- A. The wattsmart Business Vendor Network promotes its Vendors to Rocky Mountain Power customers seeking support for their energy efficiency projects. We promote our Network Vendors through the Find-A-Vendor online search tool and custom marketing materials. We provide special recognition to top-performing vendors with awards, as well as the Premium Vendor status which is only available to lighting vendors.

Q. What is the wattsmart Business program?

- A. wattsmart Business offers technical expertise and cash incentives for improving the energy efficiency in businesses. Incentives are available to qualifying commercial, industrial, agricultural and irrigation customers for new construction and retrofit projects.

Q. What types of incentive calculators will I be given access to?

- A. Only wattsmart Business Vendors have access to program approved incentive calculators on the Vendor Portal. We have custom incentive calculator tools available for the following project types: lighting, HVAC, IDEC, Chiller, Window Film, and Dairy Heat Recovery.

The lighting incentive calculator tool has been revamped. It has an improved fixture builder which better incorporates LEDs, and a project summary page facelift.

Q. How do I keep track of projects that I've submitted to the program?

- A. Vendors who are approved for the Network are able to view their project status throughout the approval process. To do so, log in to the portal and click on "My Projects" located in the top right of the screen. From here, you can check the status of current projects, as well as review completed projects.

Q. How do I apply for the new network?

- A. Visit wattsmart.com/vendor to access the Vendor Portal. Once your application has been approved to join the network, you will be provided access to the online resources of the Vendor Portal.

Be sure you have appropriate license and insurance certificates. Applicants who provide installation and/or contracting services to Rocky Mountain Power customers, either directly or through its subcontractors, must provide proof that Applicant maintains the minimum insurance coverages and limits specified in the wattsmart Business Vendor Network Requirements.

Q. What is required to participate in the wattsmart Business Vendor Network?

- A. Once approved for the Network, vendors are required to participate in the wattsmart Business program, use current program tools and processes, meet project submission and satisfaction requirements, support positive promotion of wattsmart Business, and attend program events and training. More information can be found in the online Network application or on the Network Portal.

Q. How do I become a Premium Vendor?

- A. Premium designation is reserved for vendors with outstanding performance in program participation, project quality, application submission quality, industry training, and customer program feedback. For more information, refer to the Vendor Handbook located on the Vendor Portal.